

# June .....

## Trying to reduce costs without hurting your business? Call Power Smart!

No matter what business you're in, there's one sure way to improve your bottom line and save energy, all at the same time. You can save energy - and reduce your operational and maintenance costs - by joining BC Hydro's Power Smart Product Incentive Program (PIP). Replace incandescent lamps in exit signs, pot lights and general lighting fixtures with compact fluorescent lamps. These lamps use 72% less energy while lasting 10 times longer, considerably reducing maintenance costs. Many models of compact fluorescent lamps come in a compact self-ballasted unit, complete with screw-in base, ideal for easily replacing incandescent light bulbs in residential and commercial applications

### Four easy steps to participate in PIP:

1. First review your facility and make a list of the changes you'd like - lighting in parking lot, for example, or exit signs throughout the first floor.
2. Next, consult the list of eligible retrofits and energy-efficient products in our online E.Catalog to make sure you buy PIP-approved products.
3. Purchase the approved products (remember to keep your invoices), and use qualified installers to install them following BC Hydro's on-line Installation Standards. A qualified installer is:
  - o a Power Smart Alliance member
  - o a qualified member of your staff (for hard-wired projects, he or she must be a certified electrician), or
  - o your preferred contractor, provided he or she applies to and is approved by the PIP program (the application form is available on-line) *before* you purchase the product he or she will install.
4. Apply on-line for a PIP rebate, then mail in your invoices **within 120 days of invoice date** to:



### Product Incentive Program

BC Hydro Power Smart  
Suite 900, 4555 Kingsway  
Burnaby, B.C. V5H 4T8

You will receive your incentive as soon as we've processed your paperwork. To find out more, click [bchydro.com/incentives](http://bchydro.com/incentives) or call 1 866 522-4713.